To be in construction is to truly understand the nature of risk. But for Hill International, anticipating trouble at every turn has paid off handsomely. The firm’s unique ability to identify potential problems and proactively avoid risks through strategic planning and stringent project controls has helped it establish an international clientele of governments, private owners, and public institutions.

Shawn L. Pressley, Senior Vice President and Chief Information Officer, credits Dodge PDM with helping project managers speed up bidding while maintaining meticulous, auditable records every step of the way. “All your worries go away with Dodge PDM,” he states.

“The power of complete auditability
The ability to pinpoint which bidders saw a particular document—and when they saw it—has proved to be invaluable in minimizing the risk of sharing sensitive information.”

Hill International

Hill International is a leader in project management and a pioneer in construction claims consulting. With 3,200 professionals in 110 offices around the globe, Hill has successfully managed some of the largest and most complex construction projects in the world.

Solving problems before they arise.
Beyond its considerable success in resolving time and cost overruns, Hill has earned an international reputation for identifying potential trouble spots and proactively avoiding problems through strategic planning and stringent project controls.

Exceeding client expectations.
By taking ownership of each and every phase of a project, from concept through completion, Hill helps clients deliver work on time, within budget, and with the highest quality possible.

How to maximize efficiency while minimizing risk? This international project management firm trusts Dodge Project Document Manager (PDM) to do the heavy lifting.

THE CHALLENGE
- Manage the flow of documents for large, complex jobs
- Help minimize the risks inherent in construction, wherever possible
- Ensure accuracy and accountability

THE SOLUTION
A Dodge PDM solution that automatically:
- Distributes documents electronically to assure accuracy and save time and money
- Maintains a completely auditable data trail through every phase of construction
- Creates a top bidders list, including all M/BWE certifications

THE RESULT
- Cost savings of up to $1 million
- Risks minimized and claim consulting expedited
- Repeat business from clients and new business from client partners

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“Because we know that it will handle not only small jobs but extremely large, complex jobs as well. The flexibility that Dodge PDM provides is very important to us.”

PDM even allows project managers to stipulate that bidders fill out confidentiality agreements before gaining access to the project documents—thereby protecting the client and mitigating the legal risk of sharing sensitive information.

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The power of complete auditability
The ability to pinpoint which bidders saw a particular document—and when they saw it—has proved
invaluable in resolving claims and even avoiding lawsuits. A case in point: Following the bidding process for a large government job, an unsuccessful bidder protested to a government official that he had not been treated fairly, because he had not received all the documents.

“We went right back into the PDM site and within an hour had the complete history of when they had been notified, what they pulled up, and when they did it,” recalls Thomas Everritt, Director of Project Management Systems. “We put it all together in a document, sent it back to the official, and he said, ‘that’s the end of this issue.’ We resolved it without any legal fees or a rebid.”

**Saving time, money, and trees**
With the large scale of projects Hill International undertakes, sending out rolls of construction documents to scores of bidders can easily cost $50,000. Factor in the typical amount of bulletins and addenda, and the cost goes up exponentially, along with the environmental impact and the opportunity for human error. How to ensure that each bidder receives the right version?

It’s an easy proposition with Dodge PDM. Hill project managers can distribute, update, and version documents with the click of a mouse. All without spending a dollar on printing.

“I suspect we have saved a little over a million dollars using Dodge PDM,” Thomas states. In addition to saving money on printing costs, project managers can also earn valuable LEED credits.

“I often get the question, ‘why don’t we just use an FTP site for file sharing?’ And I say ‘because Dodge PDM is like file sharing on steroids,’” says Thomas.

**Meeting M/WBE goals**
With Dodge PDM’s reporting capabilities, project managers can analyze job performance, cost and time implications, and maintain a top bidders list to help their clients achieve greater efficiencies.

Bidders can even fill out their own M/WBE information, which is easily accessed to help clients meet their hiring goals.

For Hill International, Dodge PDM has been instrumental in delivering the kind of excellent service and exceptional quality that sets them apart from competitors. After a recent joint venture, Hill earned repeat business from the client and new business from the client’s partner.

“In terms of return on investment, with Dodge PDM we have seen that the speed of bidding, the accuracy of getting information out there, and the avoidance of litigation are almost immeasurable,” Shawn says. “The fact that you are eliminating risk—which some people do measure as time and money—is the big ROI that we are seeing.”

**“Dodge PDM does the heavy lifting for us. It does a fantastic job with the stability of being able to perform regardless of what the situation is. Dodge PDM just works.”**

— Thomas Everritt, Director of Project Management Systems and Applications, Hill International

www.construction.com

Thomas Everritt

Shawn Pressley